



Controls Upgrades

BY



AAON Controls Upgrades

If quality, serviceability, and longevity are the qualities you are after, AAON® Xtend will help you get there. Extend your AAON system's life by upgrading your HVAC control system to our latest technology: VCCX2.



The VCCX2 Controller can be used to retrofit most AAON Controllers. By upgrading to VCCX2, your customer is extending the life of the system without having to make an even larger investment.

At AAON, we understand how important a reliable HVAC system is for EVERY business.

When customers and employees enter a business, they expect a well-conditioned environment.

Downtime is costly! We all know that.

However, even more damaging to your success, "downtime" could open the door to your competitors.

Prevent downtime issues while you gain trust and increase customer satisfaction!

AAON® Xtend aims at solving a controls issue before it becomes a downtime issue for you and your customer.



Why would I need a controls upgrade?

Orion controllers have been installed on AAON units for over two decades. As you would expect, many of these older controllers may be reaching their full life span.

AAON® Xtend gives you the opportunity to be proactive by upgrading HVAC control systems before they fail.



Is this the right time to upgrade?

At AAON Controls, we believe the right time to perform an upgrade is **before** the HVAC controls system quits working.

Sure, you can wait until the control system stops working! However, why do that when you can take advantage of our AAON® Xtend program to upgrade your control system and prevent any downtime.

If your technician is working on an AAON unit controlled by an obsolete Orion controller, we encourage you to offer the customer an upgrade path to VCCX2.



AAON® Xtend: The legwork is over!

AAON® Xtend consists of 12 unique Upgrade Packages designed to provide a complete upgrade path from older Orion Controllers to our latest controls solution.

These packages include the unit controller, sensors, modules, and cables.

Simply provide us with the Unit's Serial Number and our team will do the rest!



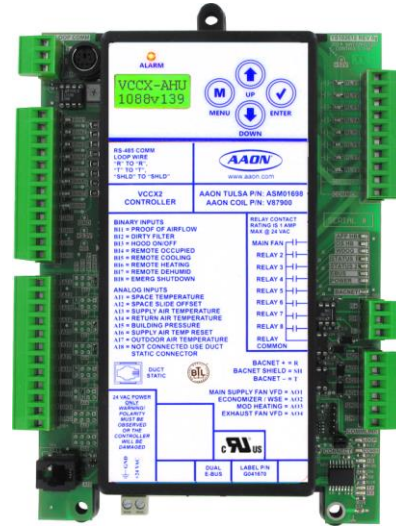
Easier Field Updates
Improved Features
Proven Sequences of Operations

Designed with you in mind:

Our objective is to make this process as painless as possible for you, your team, and your customer.

With that goal in mind, we developed AAON® Xtend.

Our team will not only put together a comprehensive bill of materials for your upgrade, but we will also provide the same technical support you and your team are accustomed to.



Two Simple Steps:

Step 1: Gather the Serial Number for every AAON unit needing an upgrade.

Step 2: E-mail this information to xtend@aaon.com

Based on the unit's wiring diagram, our team will select and quote the appropriate VCCX2 Upgrade Package. With this quote, you will receive a second file with important notes and wiring information.

Send all POs to controls-orderentry@aaon.com. Please include the unit serial number or quote number on this email.

